

prunings



EastPack update

2012 packing season – almost with us

- Planning is well underway for the 2012 season. Our February estimate indicates that 18.8m trays (21.3m in 2011) will be packed by EastPack. This is very encouraging and is a lot higher than our initial November/December estimate of 16m trays.
- There have been no major capital works this year. This has enabled all staff to focus on ways to improve efficiency and quality under our Growing Excellence programme. Over the past three years EastPack has reduced its direct labour costs by 21%. This very pleasing result was achieved by not reducing staff numbers (in fact increasing staff resources in some areas) but by establishing best practices and applying them across our business. This Growing Excellence programme is ongoing and we are confident of further improvements in 2012.
- Our operational efficiency improvements have given the EastPack directors confidence to reduce EastPack's packing charges for 2012 and into the foreseeable future.

New varieties / Psa

- Whilst there has been a lot of debate and conjecture under the roll-out of new varieties recently,

it is very positive that there now appears to be a pathway forward to replace Hort 16A. New varieties also give Green Growers the choice as to whether they want to convert over from the current Hayward variety. This pathway will help the kiwifruit industry re-establish itself and continue its growth path.

- At a recent EastPack Te Puke Grower meeting the circulated Zespri options, plus other options, were discussed. The meeting voted very strongly in favour of Zespri's option two.

Orchard gate returns (OGRs)

- Very good news to learn of the lift in Grower fruit payments for Green, Green Organic and Gold this month.
- Individual KPIN OGRs will be calculated and circulated to EastPack Growers with this month's

payment on 15 March.

Below is an industry summary comparing EastPack's average OGRs with the industry.

2011 annual accounts

- At the time of writing, the finalisation of the EastPack annual accounts is being carried out. Below is a brief summary of highlights of the 2011 financial performance.
- EastPack Directors have confirmed a further EastPack investor share dividend of 7.5¢/share (gross). This was paid to Growers' bank accounts on Tuesday 6 March 2012.

A. S. Hawken

Tony Hawken – CHIEF EXECUTIVE

Industry summary comparing EastPack's average OGRs with the industry

OGR \$/Tray	GREEN	GREEN ORGANIC	GOLD
EastPack	\$4.25	\$6.38	\$7.85
Industry	\$3.72	\$5.40	\$7.60

Summary highlights of 2011 financial performance

	2011	2010	%
Revenue	\$80.985m	\$65.215m	+19.5%
EBITDA	\$23.382m	\$17.484m	+33.7%
Net Profit before Tax	\$10.638m	\$6.384m	+40.0%
Borrowings	\$11.000m	\$17.746m	+38.0%

Technically Speaking

Field notes on G3

**From Trinity Lands visit
Monday 27 February 2012**

Organised by Zespri

Hosted by Peter McBride

G3

- Trinity Lands was diagnosed with Psa November 2010.
- No symptoms prior.
- Copper sulphate applied three times to drop the leaves prior to winter pruning.
- 16A had secondary symptoms in the spring especially on chinensis root stock.
- Mature (16A) vines took a lot longer to exhibit symptoms than the younger vines.
- Risk Factors
 - Alternate row cropping
 - Root stocks
 - Copper sulphate (to drop leaves early).
- No white exudates observed on G3 (only on 16A).
- Used 3x streptomycin pre-flower.
- Lots of Psa innoculum on this site.
- Spray programme fairly intense
 - Coppers
 - Strepto
 - Serenade Max
 - More coppers.
- Peter feels that the spray programme has helped the G3 cope with the high innoculum loads on this site.
- M33 more tolerant than M91.
- G3 has a different cropping habit on fruit stalk wood (and spurs?). It is more floral than the big grunty strung cane.
- Fruit is smaller on this type of wood (fruit-stalk wood) and fruit numbers larger.
- G3 is more tolerant of coppers than 16A – no phytotoxicity seen.
- Hi-cane timing not quite right – needs to be a bit later (maybe 20 August approx.).

- Short leaders and short canes were more fruitful in the first year.
- No thinning (flower or fruit).
- No summer pruning.
- Last year 23,000 te/ ha Y band
- Benefit – one dose of Benefit is enough to destroy the crop (low DM).
- Dry matter negatives
 - Benefit
 - Pre-Christmas trunk girdle
 - Every 10 fruit per m².
- Two trunk girdles
 - Late January
 - Play it by ear (as at 27 February not done yet but soon).

Peter also felt that Psa had had a negative impact on Green pre-pollination and during the pollination process. After pollination you have a viable crop.

- If you are using strung canes then you should trunk girdle in the autumn before that cane is cropped.
- G3 (and G14) are more floral and have better flower quality on fruit-stalk wood (than strung cane).
- King male has about 1 flower per vine.
- G3 trunk girdle calluses up a lot and much faster than 16A or HW.

This year:

- G3 is 0.5% ahead of last year in dry matter.
- G14 is 1.0% ahead of last year in dry matter.

G3 is a challenge because growing it is a trade off between yield, size and dry matter.

G9 Field notes

March 2012

We are starting to notice secondary symptoms of Psa in G9 much more frequently and of more concern, more advanced and aggressive symptoms.

There are several cases now of orchards with G9 with whole leaders collapsed and severely cankered.

There is also one orchard with quite a high proportion of its vines affected in this way.

These symptoms are appearing later in the season and it is natural to speculate that this might be related to crop load. There are also observations in Hort 16A for example, that in young vines or vines that are struggling and have Psa leaf spotting where the fruit is removed, they often have a flush of growth that is symptom free.



G9 whole plant collapsing



G9 white ooze, pure Psa innoculum



G9 trunk heavily cankered

Water stain treatment in kiwifruit

The Problem

The problem of course is the dark stain, often running in streaks down the fruit providing a contrast of colour on the skin of the fruit, making it unacceptable for export. This stain, of tannins washed out of dead tissue in the canopy and running down the fruit, is relatively easily removed by the application of a mildly acidic solution.

There have been three active ingredients approved for use on kiwifruit, citric acid, lactic acid phosphate and calcium phosphate.

All water stain sprays use one or more of these raw materials. Hayward is very difficult to wet properly because of its very dense hairs.



The water stain is on both the hairs and skin of Hayward. The hairs are removed by brushes prior to the fruit crossing the grading table leaving the stain on the skin as the reason that the fruit is rejected for export.

The hairs on the fruit create a situation of increasing the surface area to be covered by the water stain removal spray. The surface of the hair and the skin provide some resistance to the spread of water on the surface, rather like the beading of water on a waxed surface.

Summary

- Water stain comes from dead tissue in the canopy.
- Water stain is easily removed with an appropriate product.
- Kiwifruit, especially Hayward, can be very difficult to wet effectively.
- The performance of water stain removal products can be improved by the addition of a wetting agent on difficult to wet crops.
- Use tank mixed chemical straight away.
- Coverage of the fruit without excessive runoff from the canopy is vital.
- The products need time on the fruit to work.
- Reapply after 10mm or more of rain.



Best practice water stain removal sprays

- Use only an approved product.
- Use the product at recommended label rates.
- Apply to wet fruit if at all possible, or use a relatively high water rate (3000 l/ha).
- Spray both directions in each row add some wetting agent on hard to wet crops.
- Use tank mixed chemical straight away.
- Apply to the fruit only. Try not to wet the leaves excessively.
- Apply one to two days prior to harvest
- Reapply if there has been 10-12mm of rain or more.

Sooty mould – passion vine hopper

Sooty mould is a complex problem. It is a fungus that grows on the sugary residue deposited onto fruit by insects feeding on the sap of the kiwifruit plant. The most significant of these insects is the passion vine hopper (*scolytopa australis*).

Because the problem occurs some time after the cause, the control strategy must be one of prevention. Once the sooty mould is present there is no really successful way of dealing with it except for thinning the fruit to waste on the ground.

Sooty Mould – The problem

Sooty mould is the growth of a group of fungi on the sugary honeydew secreted by the feeding PVH (and other insects). A black sooty stain, made up of the dark fungal mycelium, appears as the fungi grow on the honeydew.

Sooty mould on Hayward fruit



Control of nymphs inside the orchard

PVH nymphs will start hatching early in November and be present right through till early January when they will start to emerge as adults.

PVH nymphs should be aggressively targeted as they are much less mobile than adults and are easier to kill. We also have more options in the period up until flowering in Hayward and most of our pre-flowering scale sprays have at least some activity against the nymphs.



Passion vine hopper nymphs showing typical anal wax filaments

Post-blossom oil sprays are also likely to have a level of activity against PVH nymphs. There is also the option of spraying shelters inside the orchard up until the new year, though a JA must be obtained before you do this.

After the new year spraying with pyrethrum products is the only option inside the orchard.

Control of PVH outside the orchard

In situations of high pest pressure from PVH, the establishment of a buffer zone outside the orchard boundary can help prevent the spread of adults into the orchard.

Spraying to eliminate the nymphs will delay the adults becoming established close to the orchard and will help in creating a zone that you can defend against possible invasion. The advantage of doing this outside the orchard is that we have a lot more options of sprays that we can use.

When spraying, especially outside the orchard, be discreet. None of us will be best served by practices which alienate our neighbours.

Defending the borders

Think of your orchard as a country at war. The enemy is PVH, intent on over-running your territories and subverting your population.

Declare war now. Eliminate the enemy from within your country. Define your borders and establish lines of defence against invasion.

Set up your intelligence gathering network and identify the presence of the enemy.

Take the fight to the enemy and conduct the battle where you have the greatest range of weapons.

Vigorously defend your borders.

Sooty mould – dealing with the problem

Once you have sooty mould in the orchard the only practical method of dealing with it is to remove the affected fruit prior to harvest. The sooty mould is growing on the honey dew that is already there. Elimination of PVH at this stage will not get rid of the sooty mould or even stop it from spreading on the honey dew that is already there.

Products for the removal of the honey dew from the fruit in the orchard have not been successful to date but trial work is continuing.

Rain over late January and February can both limit the amount of honey dew that settles on the fruit and limit the spread of PVH in the environment.

Anecdotal observations have implicated the feeding activities of both wasps and bees on honey dew as it is being deposited by PVH. Wasp nests and populations of bees may well be a positive asset in your orchard environment over the height of summer.

Summary

The battle plan

- Remove host plants from within the orchard and establish a clear buffer zone between the orchard and the areas of high pest pressure.
- Choose your pre-blossom scale sprays for activity against PVH nymphs. Consider using Calypso immediately before flowering.
- Use oil sprays immediately post-blossom.
- Monitor for the presence of PVH nymphs.

- When PVH nymphs are present spray your boundary shelters and your internal shelters. After flowering you will need a JA up until the new year. (After the new year, pyrethrum is the only spray you can only use inside the orchard.)
- Where possible spray outside the orchard boundary to prevent PVH getting into the orchard. You have a much wider range of options.
- Prevention is much more successful than dealing PVH adults within the orchard.
- Prevention is much more successful than dealing with sooty mould within the orchard.



March summary

Water stain will be more prevalent this harvest and it will be important to use pre-harvest water stain removal sprays, especially on Gold but also on Hayward crops.

Decay of badly phytotox leaves, die back shoots and cut shoots left to dryout in the canopy, as well as a high summer rainfall are all factors contributing to more than normal levels of water stain this year. Cicada sooty mould on Gold may also benefit from pre-harvest water stain removal sprays.

Reject rate – There appear to be many Hayward crops with significant amounts of reject fruit still hanging on the vine. Although there is no packing charge for packed Class 2 fruit this year, it is still important to minimise the amount of non Class 1 fruit harvested. A final pre-harvest groom to minimise rejects is strongly recommended, especially for Hayward, but this is also probably true for Gold as well.

Orchard Operations Calendar



March

- Sign Zespri streptomycin declaration
- Sign Zespri supply contract
- Final pre-harvest crop groom
 - Cosmetic fruit thin
 - Remove fruit from infected or stressed vines
- Trim up males
- Structure maintenance

- Maintenance on load out area
 - Get toilets up to scratch
- Pre-harvest water stain removal spray
- Meet with harvest contractor.
 - Discuss Psa protocols.
 - GAP compliance
 - Update hazard register

April - May

- Harvest
- Apply post-harvest spray to protect picking stalk scars from Psa
- Post-harvest foliar spray (nitrogen and magnesium)
- Make a plan for new varieties licence release
 - Organise grafter
 - Talk to labour contractor about cut-out

- Arrange for soil test to be taken
- Arrange for fertiliser recommendation
- Make a plan for winter pruning

June

- Manage leaf drop process with copper sulphate and/or urea
 - Note: Do not start before leaf drop has started naturally
- Apply copper spray to protect leaf scars from Psa
- Start winter pruning
 - Only prune in dry weather
 - Sanitise all tools at least every plant
- Apply copper spray to protect winter pruning cuts

EastPack – Recognised Seasonal Employer (RSE)

Over the past five years EastPack Ltd have had RSE workers from Bali and Vanuatu based at our Te Puke site, and workers from Vanuatu based at our Opotiki site. This year workers from Vanuatu will be based at our Edgcumbe site as well. The ability to have a group of experienced and reliable night shift workers arrive at the start of the main packing season has proved invaluable. At Te Puke in particular it has enabled us to run an efficient night shift repack operation. It also helped to ensure that our Gold shipments were met. EastPack is required to apply to immigration for RSE workers for the main and storage packing seasons via an Application to Recruit (ATR) process. To gain approval we must show that we provide a good and safe place to work and that we follow all relevant employment, health and safety, and immigration law.

The Department of Immigration has advised EastPack that they view any use of illegal workers by EastPack itself, EKO, EastPack Growers, or by contractors who work on EastPack

Grower orchards, as potentially damaging to EastPack's reputation. Immigration has further advised that this issue will be a factor they consider when deciding whether or not to support our application for RSE workers for future seasons.

The new Immigration Act 2009, which came into effect on 29 November 2010, has put more responsibility on the employer to ensure they only employ legal workers. An important change for employers is that holding an IR 330 form will no longer be a reasonable excuse for employing a person who is not entitled to work in New Zealand. The new test will be that the employer took "reasonable precautions and exercised due diligence" to check whether the person is entitled to work in New Zealand.

The penalties for offences committed by employers remain the same as under the Immigration Act 1987:

- The maximum penalty for employing a foreign national who is not entitled to work in New Zealand is a fine of \$10,000.

- The maximum penalty for allowing or continuing to allow a foreign national to work while knowing that person is not entitled to work is a fine of \$50,000.
- The maximum penalty for exploiting a foreign national who the employer has allowed to work while knowing that person was not entitled to work is:
 - imprisonment for seven years
 - or a fine of \$100,000
 - or both.

To this end, we have worked with Immigration to provide Growers with information on checks that can be made to ensure workers (including those employed by contractors) have a legal right to work in New Zealand. Our HR or client services team can also email interested Growers a copy of the Immigration Information for Employers Kit which includes copies of various work visa formats.

Financial Update

EET Average Forecast Class 1 payments for February 2011 are as follows:

	Zespri Progress	MDP	Net Incentives	Estimated March Average
Green	\$0.35	-	\$0.08	\$0.43
Gold	\$0.76	-	\$0.03	\$0.79
Organic	\$0.37	\$0.07	\$0.05	\$0.49

The average fruit value rates per Class 1 tray are shown in the table below.

These payments will be direct credited into your account on 15 March 2011.

Class 2 rates are yet to be finalised but there will be a payment this month in addition to the above figures.

Progress payments by size are shown below.

	Zespri Fruit Payment To 15/02/2011	Zespri Progress 15/03/2011	Total Zespri Receipts	EP Base Coolstorage YTD	EP Port & Transport YTD	EET Advance (Base CS, P&T and Progress)	EET Total Paid YTD (March inclusive)
Green							
18/22	4.00	0.50	4.50	-0.72	-0.15	-	3.64
25/27	4.20	0.58	4.78	-0.72	-0.15	-	3.92
30/33	4.20	0.27	4.47	-0.72	-0.15	-	3.61
36/39	3.35	0.35	3.70	-0.72	-0.15	-	2.84
42	2.05	0.00	2.05	-0.72	-0.15	-	1.19
Gold							
16/18/22	5.60	0.72	6.32	-0.73	-0.15	-	5.44
25/27	6.30	1.04	7.34	-0.73	-0.15	-	6.46
30/33	5.85	0.99	6.84	-0.73	-0.15	-	5.96
36/39	4.92	0.44	5.36	-0.73	-0.15	-	4.48
Organic							
18/22	4.50	0.30	4.80	-0.74	-0.15	-	3.91
25/27	4.95	0.30	5.25	-0.74	-0.15	-	4.36
30/33	5.70	0.53	6.23	-0.74	-0.15	-	5.34
36/39	5.10	0.32	5.42	-0.74	-0.15	-	4.53
42	3.55	0.31	3.86	-0.74	-0.15	-	2.97

EET Indicative Average Class 1 Payments for 15 April 2012 are as follows:

	Loyalty	Base Charges and Port & Transport	Estimated April Average
Green	\$0.10	\$0.01	\$0.11
Gold	\$0.06	\$0.01	\$0.07
Organic	\$0.10	\$0.01	\$0.11

Grower Profile **PAT AND JACKIE McGRATH**



Pat and Jackie have been in the kiwifruit industry for five years and own a 5.4ha Hayward orchard in Te Matai Road which produced 57,000 trays last year. Three years ago they built a shed on the orchard, with a house at one end and a shed for the toys at the other end.

Pat and Jackie have three adult children, two girls and one boy. Lisa, 32, is married with three children and is a hairdresser. Tammy, 30, works for an accountant in Matamata and is expecting her first baby. And Shaun, 27, who is also in the kiwifruit industry, has Pat and

Jackie's only grandson. Prior to becoming involved in the kiwifruit industry Pat and Jackie had a dairy farm in Matamata for 22 years. After selling the farm they had a business for five years, NZ Wheelbarrows Ltd, a company that manufactured and distributed wheelbarrows.

After selling the wheelbarrow business Pat had another business building rotational moulding ovens, which he had for another 18 months. On top of all that Pat is also a qualified mechanic.

On moving into the kiwifruit industry Pat says 'I thought I would semi retire and have time to pursue my

interests in motor racing and hotrods'. Pat enjoys rugby, motor racing and hotrods. His pride and joy is a 1934 Plymouth which he and Jackie like to trip around the countryside in.

Pat and Jackie enjoy the challenge of growing a good crop and the challenge of survival. His plan for the future is definitely survival.

Staff Profile **DIANE BYRES**



Diane has been with EastPack now for 12 years, starting in the Edgcumbe office as our receptionist.

She then moved into the HR department where she has been for the past six years. During that time she has seen many changes in the company and has had the privilege of meeting a variety of new people from many different cultures. Diane has now moved back to be the receptionist for our head office and will be the friendly face who greets you when you visit.

Diane lives in Whakatane with her husband Barry, and together they have three beautiful adult daughters. Joanna who lives in Brisbane, works for a christian school and is planning her first mission trip this year to Papua New Guinea. Chloe has just started her first graduate job as a civil engineer, based in Auckland but braving the storms and cold in Hawera for the next three months. Kimberley is in

her second year at Waikato University working towards a degree in sports & leisure teaching.

Outside of work Diane enjoys time with family and friends and just being at home working in her garden, sewing and trying to finish home renovations that seem to go on forever. And when time permits they are off camping and bush walking.

Safety Alert

The following safety alert is distributed to raise awareness following a significant hazard being identified.

Hazard – Exposed excavation holes



Details	<ul style="list-style-type: none"> Excavation sites/holes being created on orchards to bury orchard material.
Key hazards	<ul style="list-style-type: none"> Exposed excavation sites/holes with no perimeter fencing or warning identification. Hazard to contractors and other persons entering or working on the orchard. Collapse of excavation site as a result of machinery working too closely to the edge of the site. Need for workers to enter the excavation site to clear away material or start fires – failing to ensure the risk of collapse of excavator site.
Risk	<ul style="list-style-type: none"> High risk
Recommended corrective actions and controls	<ul style="list-style-type: none"> Excavation sites must be constructed correctly. All excavation holes/sites must have perimeter fencing and warning signage in place. When sites are no longer required, they must be filled in immediately. All sites/holes must be identified on the orchard hazard map. All contractors and visitors must be advised of the location of any excavation sites/holes. In circumstances where a person is required to enter the excavation site, the excavation face must be benched, battened or shored to a safe slope as per the available reference document. It is recommended that two people are present when a person enters the excavation site. Regularly check the excavation site to ensure stability, fencing in place, it has sufficient drainage etc.
Reference documents	<ul style="list-style-type: none"> Health and Safety Regulations (1995). Approved Code of Practice – Excavation and Shafts for Foundations. Part One – Safety in Excavation and Shafts for Foundations.

Raised by the H&S Kiwifruit Industry Forum

2012 Zespri Grower Contracts

Zespri Grower contracts should have been returned to us by Friday 2 March. If you haven't already sent yours back please do this as soon as possible to ensure everything is in place ready for packing.

Beware

We know of a couple of instances where diesel tanks are being stolen from orchards. Please ensure you keep your diesel tank secure.

Growing Excellence

Improvements to the EastPack harvest audit process



The EastPack harvest auditing process has now been in action for three seasons. The aim is to reduce physical damage that occurs during the harvesting process.

Most picking contractors and Growers have been positive towards the introduction of this process. Those who have welcomed it have been able to see the positive results in the form of lower physical damage, fruit loss and an overall increase in returns. In the last two years we have seen a decrease in physical damage over all three sites.

As part of EastPack's Growing Excellence programme, every season we aim to improve the process. At the last review of harvest auditing we identified the following areas for improvement:

1. Improve level of consistency across regions
2. Improve what we are measuring, feedback and the reporting process. This is going to be achieved this year by daily recording of techniques used by pickers / in each of the teams / within each of the picking contractors / on each orchard
3. Improve skill level of audit staff. Increased focus on training and the selection of suitable staff for these roles (eg staff selection and training day on track for 15 March)
4. Ensure sufficient staffing numbers to ensure that all orchards are audited

This year we have modified our training and reporting methods and streamlined the weekly analysis available to both harvest contractors and Growers. We believe this will enable more efficient identification and resolution of issues.

EastPack is looking forward to another low physical damage year and along with that leading the way with another low fruit loss year.

Health and Safety – Visiting the packhouse

With the packing season coming up we would like to remind you about Health and Safety and food safety rules when visiting the packhouse to ensure the safety of you, our staff and our consumers.

Please ensure when visiting the packhouse that you follow the visitor procedures outlined below:

- Entry to EastPack operational areas is restricted to allow us to control hazards. Please ensure you sign in at reception upon arrival so we can guide you on your visit and are able to account for you in the event of an emergency. Under no circumstances should you enter operational areas via canopies, forecourts or bin dump areas. There are multiple hazards in these areas which we need to be able to control. Should you arrive outside of office hours please ensure you contact an EastPack employee before proceeding into the packhouse.
- In some areas we require hearing protection, eye protection, and/or high visibility clothing (PPE) to be worn due to the hazards present. Should you require entry into these areas your guide will provide the appropriate PPE for you. Please ensure you wear the PPE for your own safety.

- Due to general site hazards, including the movement of bins, packed fruit and pallets, covered footwear must be worn in all operational areas.
- To uphold our hygiene standards and ensure we are able to supply a safe product to eat, our EastPack food safety requirements will also need to be adhered to during your visit.
 - A hairnet will be issued to you upon arrival, this will need to be worn whilst in any operational food handling areas.
 - These areas are jewellery-free (with the exception of a plain wedding band or medic alert bracelet), so we recommend you leave watches, earrings, necklaces, bracelets etc at home as these will need to be removed prior to entering the packhouse.
 - Hand washing and/or sanitising is required directly prior to entering operational fruit handling areas.

We appreciate your support and understanding in following our procedures and look forward to a healthy and safe season ahead.

Classified

For Sale

Electric Motor with Grundfos pump attached

Grundfos Pump: Model 100 x 65 - 200.
Impellar diameter 198.
Motor is a 2009 model 22Kw TECO high efficiency (93.5) 3 phase induction Pump is attached to the motor.
Please ring Mike on 07-312 3198 evenings.

Mulcher

Trimax Mulchmasta, 2.2m width.
Excellent condition.
\$2500
Phone Pete on 07-315 6849

Casuarinas

1000 Casuarinas in PB5 1 metre
\$3.50 ea (+GST)
1000 Cryptomerias in PB5
\$3.50 ea (+GST)
Phone Hugh Stuckey on 027-223 5007

Two pneumatic pruning hand pieces

\$250.00
Phone Alan on 027-485 9910

Grass Master Mulcher	\$1500.00
Buckton Mower 3.7m wide	\$1200.00
2m Mower	\$500.00
500 litre Diesel Tank	\$250.00

Contact Noel on 07-573 6464

Irrigation Laterals

Complete with Tornado Ray Jets
2 x 55 litres/hr
Per 5m bay 19mm, 16mm 13mm
Call Geoff Harcourt on 027-498 0672

Wanted to Buy

Bruno Rootstock
Ph Jenny 07-573 4828

Swing Arm Mower
Ph Pat 0274 735 099

All Terrain Mast Forklift

AUSA CH150X4 preferred,
but all forklifts considered.
Phone Mark on 021 460 292

G3 Licence

Contact Kevin Massey on 027-285 4956

Houses To Let

Cottage available to rent

Small Cottage available , long term rent.
1½ kms from Te Puke township. Suit two quiet adults. No dogs sorry.
Ph 07-573 8611

Trade Services

Active 4 Solutions

Taca Tungsten Grit Hardfacing
Proven solution for worn mulcher flails
Applying Taca will increase flail life by up to 4 or 5 times depending on conditions.
We can supply all types of mulcher flails, complete with Taca.
For enquiries please phone Terry on 021-274 2814

Trade Services

Fox Contractors (Edgumbe)

Quality pruning and harvest contractors.
Our focus is to supply the highest quality harvesting standards available.
Edgumbe based.
Ph Steve 07-304 6000 or 027 304 6001

Bay Farm & Industrial Pumps

Pumps and water meters
Frost protection and irrigation systems
Design, supply and install. Free Quotes
Phone Daryl Richardson
027 277 5295 or 07 578 4405
56 Fifteenth Ave, Tauranga
Email: daryl@bayfarmpumps.co.nz

Bay Sluicing

For all your sluicing needs.
Call Kevin Massey on 0800 877 566

BOP Trenching Services

- Irrigation systems for orchard or farm
- Frost and irrigation, bores, rivers or dam supply
- Diesel or power pumps
- Design, supply and install
- Free quotes.
- New systems or reinstate old systems

Phone Roger Johnson on
07-533 1517 or 027-452 5330

Courses

First Aid Courses

OSH, GAP, NZQA.
Held monthly in Te Puke
Phone Doug 021-108 1515
Email: dougallan@slingshot.co.nz

EP Prunings Deadline

For articles and advertising 1st of each month. Please also advise when your adverts are to be removed.
Contact Kyra Ormsby | Phone 07-573 9309 | Fax 07-573 9310 | kyra.ormsby@eastpack.co.nz



30 Edgcumbe Growers attending a very successful new varieties field day earlier this month on Horizon Orchard.

Contacts

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